



## **SMS '80 Foundation Support, Mentor & Server Session # 018**

<b>Speaker</b>		<b>Mr. Raghu N.P</b> <b>Vice President</b> <b>BNP Paribas</b> <b>787 Seventh Ave.</b> <b>New York, NY</b>
<b>Date</b>	<b>February 2, 2013</b>	
<b>Time</b>	<b>8 AM IST</b>	
<b>Location</b>	<b>Hall of Fame, SMS</b>	

### **Topic: Resume Workshop II – Session 1**

Resume is a document used by individuals to present their background and skill sets. A typical resume contains a summary of relevant job experience and education. The resume is usually one of the first items, along with a cover letter and sometimes job application packet, that a potential employer encounters regarding the job seeker and is typically used to screen applicants, often followed by an interview when seeking employment. The Internet has brought about a new age for the resume. As the search for employment has become more electronic, resume have followed suit.

### **Speaker Profile:**

Shri Raghu Nair is the Vice President at BNP Paribas, New York and has been with the bank since 2006. BNP Paribas is one of the largest banks in the world, based in Paris, France. Raghu is responsible for credit risk management, portfolio review, and client relationship management.

Raghu has over 20 years of experience in the U.S. banking industry, working at several International banks, including HSBC, Banco Popular, and JP Morgan Chase. His area of expertise includes loan syndications, trade finance, credit and risk analysis of Financial Institutions (Banks, Insurance Companies and Broker Dealers) and relationship management. Raghu started his career with State Bank of India as a "Probationary Officer" and worked in the bank's Commercial & Institutional Banking and International departments, both in SBI's Chennai and New York Offices. Raghu holds an MBA with specialization in Banking, from University of Cochin. He has also completed an MBA in Finance & Investments from Baruch College, City University of New York.